

Introduction to Applied Research in Economics

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Why do we need applied economic research?

Introduction

“...the beauty of economics rests in its theory, but the power of economics lies in its application to current problems.” Don Ethridge 2004

If economic theory is to be a useful tool for policymaking, it must be quantifiable

Many see economics as both an art and a science

Introduction (Cont.)

- Economic theory suggests important relationships, often with policy implications, but virtually never provides quantitative magnitudes of causal effects
- Applied economics is more vulnerable than physical sciences to models whose validity never will be clear, because necessity for approximation is much stronger
- Nevertheless, economics has an important quantitative side, which cannot be escaped
- We need models to explain consistently recurring relationships
- Models link one or more economic variables with other variables

Introduction (cont.)

- Will loose monetary policy spark economic growth or just fan the fires of inflation?
 - What is the effect of a 1 percentage point increase in broad money on inflation?
 - What is the effect of a 1 percentage point increase in interest rates on output growth?
- Will mandatory health insurance really make people healthier?
- How does an additional year of education change earnings?
- What is the effect of farm size on agricultural productivity?
- How does agricultural diversity impact nutritional outcomes?
- How does children's nutritional status affect his/her earning potential later in life?

Introduction (cont.)

- Economists' use of data and tools to answer cause-and-effect questions constitutes the field of applied econometrics
- Tools of applied econometrics are disciplined data analysis combined with statistical inference
- We are after truth, but truth is not revealed in full, and messages the data transmit requires interpretation
 - Examples
- Comparisons made under ceteris paribus conditions may have a causal interpretation
- Ceteris paribus comparisons are difficult to engineer

Objectives of this course

- The main objective of the course is to strengthen the capacity of young researchers to conduct empirical research
- The emphasis of the course will be on empirical applications with a focus on introduction to applied econometrics
- Econometrics uses economic theory, mathematics, and statistical inference to quantify economic phenomena
- It turns theoretical economic models into useful tools for policymaking
- Econometric methods are used in labor and health economics, development and agricultural economics, finance, macroeconomics and microeconomics, etc.

Methodology of applied econometrics

- Theoretical vs applied econometrics
- Main tool of applied econometrics is linear regression model
- Stages of model development
 - Hypothesis to explain the data being examined
 - Model specification
 - Estimation of the unknown parameters (coefficients) of the model using data
 - Hypothesis testing and statistical inference
 - Validation of the model – “smell test”

In this course you will learn

- How to analyze data – descriptive statistics of a sample
- How to conduct inferential statistical analysis – testing hypothesis and deriving estimates
 - Population and sample
- How to build a regression model
- Focus on applications – theory is used only as needed to understand the “why” of methods
- Learn to understand the empirical (regression) analysis of others
- Get some hands-on experience with applied data analysis using Stata

Assumptions about the participants

- You will conduct or be required to do research in future
- You have basic knowledge of economic theories
- You know basic statistics and social sciences analytical techniques
- You are able to think abstractly and pragmatically
- You think critically (but not in extreme form – cynicism, which is a barrier to understanding)
- You have the ability to synthesize from the data, facts, and information in front of you
- Ability to discern privately held beliefs from concepts supported by evidence – i.e. need for objectivity
- You are currently initiating a research project

Hypotheses in empirical research

- Construction of research hypotheses is an important step in applied economics research
- Hypotheses argue that one phenomenon or behavior causes or is associated with another phenomenon or behavior
 - These phenomena are called constructs
- Various sources of support routinely used to develop hypotheses
 - Theory and logical analysis (intuition)
 - Past studies: authority and consensus
 - Real life experiences and observations

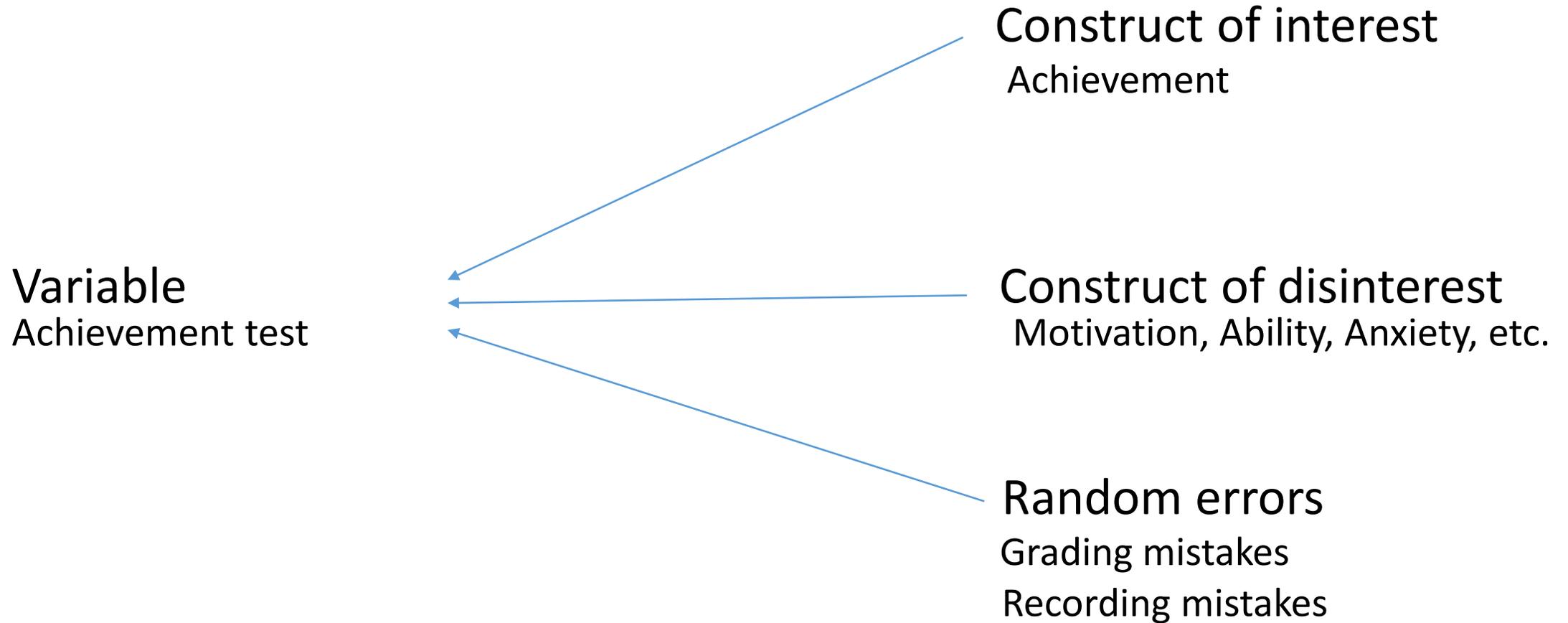
Framework for assessing empirical research

- **Construct validity:** to what extent are the constructs of interest successfully operationalized in the research?
- **Internal validity**
 - To what extent does the research design permit us to reach causal conclusions about the effect of the independent variable on the dependent variable?
- **External validity**
 - To what extent can we generalize from our sample and setting to the populations and settings specified in research hypothesis?

Maximizing construct validity

- Constructs are the abstractions and any one construct can be measured in different ways because there are a variety of concrete representations of any abstract idea
- Variables are partial representations of constructs, and we work with them because they are measurable
- Operational definitions specify how to measure a variable
- Reliability of a measure is defined as the extent to which it's free from random error components
- Validity is defined as the extent to which the measure is free from systematic errors

Three components of variable



Maximizing internal validity

- Threats to the internal validity of regression studies
 - Omitted variable bias
 - Misspecification or incorrect functional form
 - Measurement error
 - Sample selection bias
 - Simultaneous causality bias
 - Unobserved heterogeneity

Maximizing external validity

- A population is the aggregate of all of the cases that conform to some designated set of specifications
 - All the people residing in a given country, all households residing in a given state, etc.
- A stratum may be defined by one or more specifications that divide the population into mutually exclusive segments
- Nonprobability versus probability sampling
- Probability sampling
 - Simple random sampling gives each element in the population an equal chance of being selected
 - Stratified random sampling

Data: sources and types

- Experimental versus observational data
- Cross-sectional data: data on different entities for a single period of time
- Time-series data: data on a single entity collected at multiple time periods
- Panel or longitudinal data: data for multiple entities in which each entity is observed at two or more time periods

Main questions in empirical research

- What is the policy question?
- What is the causal relationship of interest?
- What is the dependent variable and how is it measured?
- What is (are) the key independent variable(s)?
- What is the data source?
- What is the identification strategy?
- What is the mode of statistical inference?
- What are the main findings?

Common flaws in methodology

Failure to:

- Establish the reason for the research
- Provide clear & concise objectives
- Provide complete reference to prior research on the subject and methods
- Lack of understanding for the conceptual and theoretical basis of the research
- Selection of analytical structural model for mere empirical convenience (or familiarity)
- Presenting conclusions that are merely restatements of analytical findings (i.e. results)

Examples of ‘bad’ methodology

- Unclear about the research problem
- Unclear about the objectives
- Lack thorough awareness of previous work
- Incomplete conceptualization of the problem
- Confusing research means with ends

“Good research ... is no accident.” Don Erthridge 2004

Creating good habits for researchers

- Doing research entails planning and designing the research, implementing and completing the analysis and disseminating the results.
- Conducting research that is defensible, useful and expands our knowledge base is not an accident.

Future readings

- Chetty, R. Yes, Economics Is a Science. New York Times, Oct. 20, 2013. http://www.nytimes.com/2013/10/21/opinion/yes-economics-is-a-science.html?_r=0
- Angrist, J. D. and J. S. Pischke. 2010. The Credibility Revolution in Empirical Economics: How Better Research Design is Taking the Con out of Econometrics. Journal of Economic Perspectives, vol. 24, No. 2, pp. 3-30.
- Angrist, J. D. and J. S. Pischke. 2009. Mostly Harmless Econometrics: An Empiricists's Companion. Princeton University Press. Chapter 1.
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- Rodrik, Dani. 2015. Economics Rules: The Rights and Wrongs of the Dismal Sciences.

Thank you and good luck